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Specialists in business training and coaching consultancy



## Just PRIME<sup>®</sup> Facilitation Skills

Just Suppose<sup>®</sup> are delighted to present our Just PRIME<sup>®</sup> facilitation skills workshop:

The principles behind designing this workshop are:

- ✓ To introduce techniques for overcoming nerves and projecting confidence when facilitating
- ✓ To introduce the P.R.I.M.E Facilitation framework which includes techniques for delivering confident and engaging facilitative sessions
- ✓ To explore and enhance your own individual facilitation style to ensure authenticity
- ✓ To create an opportunity for putting theory into immediate practice

Just Prime Facilitation Skills is typically a 1-day interactive programme. It will enable individuals to practice their skills within a safe environment and receive immediate feedback and coaching.

Throughout the workshop we introduce various NLP and engagement techniques designed to enable delegates to PRIME their audiences with confidence.

Our process is to use the latest thinking in adult accelerated learning as well as highly practical, thought provoking activities. We add structure to our programme using the following framework:

Our Just PRIME<sup>®</sup> Facilitation model represents:

### Personality & Presence

*Developing own range of style, overcoming nerves, mind set, projecting confidence, body language, stage markers*

### Rapport building

*Getting your delegates on side and understanding their needs, engagement techniques, eye contact*

### Interesting Introduction

*Gaining interest and attention*

### Managing the Audience

*Controlling the conversations, bridging, gaining agreements, managing specific delegate types*

### Exit

*Ending the session with impact*

### Top Tips

- ✓ 8 additional tips for the facilitator

*“Fantastic models for scheduling different meetings to facilitate - how to address different characters and create the right flow to get the best learning outcome for everyone and get everyone to buy - in.”*

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